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Healthcare Practice Management Professional Indemnity

reported an average salary very close to the national average, while others reported results lower than the national average. What can we learn from these indicators of average salaries? The figures confirm that practice type has some influence on level of salary as well as practice size and practice manager qualifications. The factor that can most easily be influenced by the practice manager is the question of qualifications. A fairly high proportion of members of AAPM have reported an academic qualification at certificate, diploma or university level. Those who do not have these qualifications should seriously consider the impact of such a qualification on their own salary level.

The next article will look at practice manager benefits received in their role as a practice manager. Keep in mind that a CD with all the results of the survey can be obtained from AAPM.

Qualification	Average Salary	% of Respondents
UNE Partnerships Cert III	\$59,346	4%
UNE Partnerships Cert IV	\$61,938	21%
UNE Partnerships Diploma	\$63,243	20%
Other Certificate (eg, TAFE)	\$59,970	17%
Other Diploma (eg, TAFE)	\$61,432	9%
Undergraduate Degree	\$65,788	11%
Postgraduate (eg, Masters, PhD)	\$69,961	5%
Other	\$61,906	13%

TABLE 4 - Salary by Qualification

Practice Size	Average Salary
> 2	\$59,225
Between 2 and 5	\$58,483
Between 6 and 9	\$63,275
10 or more	\$67,846

TABLE 3 - Salary by Practice Size (Fee Earners)

ten or more fee earners reported a figure significantly higher than the national average and the smaller practices reported figures lower than the average national salary. The final table in this article looks at salary levels based on qualifications of the certificate and diploma gained from UNE Partnerships, other certificates and diplomas and undergraduate and graduate degrees. As might be expected, practice managers with a university undergraduate or postgraduate degree reported average salaries higher than